

Dear NAIFA – Spokane Members,

What a great CE seminar we had last month. Our speakers, Bob Thompson, Vincent Polis and Mark Lupton all did such a great job with their presentations, answering questions and presenting sales ideas. Thanks guys! We really appreciate you sharing your knowledge!

Our next meeting is just around the corner on Thurs. February 14th. (Please see attachment)
This is your chance to get three hours of Ethics CE, a great breakfast, mingle with the Spokane Chapter of the Financial Service Professionals and all FOR ONLY \$15.00!! Even the parking is free! But you must sign up! So take a moment and do it now while it's fresh on your mind. By the way, bring a non-member guest and they get in for the same low price.

Our meeting in March will be on the 19th. Depending on availability we plan to have a 6 hour jumbo CE on that day. However, if things don't work out in our favor we will have a 2 hour sales idea meeting on that day instead and move the 6 hour jumbo to April 16th. The 6 hour jumbo meeting will be centered on Retirement Planning. Watch your e-mails as we will be notifying you about this within the next two weeks.

Something NEW!! Have you checked out the new NAIFA – Washington web site designed for consumers yet? Go to www.naifawa.org to see this new site designed to benefit our clients and others. This site will help them understand a little more about NAIFA and give them helpful links such as www.atg.wa.gov to connect directly to the Attorney Generals website. I urge you to check it out yourself. There is a lot of great information on it. Remember, this is different from the www.naifawashington.org website we use.

I wish you all a great day and hope to see a lot of your smiling faces at the upcoming meetings!

Sincerely,

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