



Spokane Newsletter

November 18, 2007

Dear NAIFA-Spokane Members,

You won't want to miss our upcoming NAIFA-Spokane meeting scheduled for November 28th, 2007 to run from 8:30 am till 11:30 am. Sign in will start at 8:00 am. The meeting is going to be held at the Moran Prairie Public Library located at 6004 S. Regal. Along with our 2 Hours of CE we will have our NAIFA-Washington Membership Chairman Jeff Johnston attending for a special presentation on growing our Chapter utilizing our membership benefits.

This meeting is at no charge to members and non-members so that we may get as many participants to this meeting as possible so that we may distribute information on the new programs being made available through NAIFA-National's new Century 21 program. These sweeping changes will change your life and how you do business.

Our wish is to let every member and potential member know that your dues are at work for you on a daily basis through discounts from many vendors and companies along with added education and tools to help you add to your bottom line by growing your business in the most efficient and effective way possible. Jeff Johnston will be presenting these new and innovative concepts to us personally.

We will also be showing a DVD from the National Convention held in Washington DC in September highlighting the remarks of our new CEO John Healy and the future vision of NAIFA-National. I will also be meeting with him, one on one, on the 6th of December at the Washington State NAIFA Officers Meeting. I would appreciate your input at our November meeting so that I may take any suggestions or comments that you have with me when I meet with John Healy in December.

We will be providing complimentary refreshments for your enjoyment. We are also going to sponsor a contest to increase the participation at this meeting. The NAIFA-Spokane member who brings the most guests to this meeting will receive a \$50.00 VISA gift card as a reward for their hard effort.

Please see the included flyer for additional information and the registration form so we know how many will be participating and can plan the refreshments accordingly.

Don't forget our Legislative Breakfast coming up on December 13, 2007 to be held at the Longhorn BBQ located at 2315 N. Argonne from 9:00 am to 11:00 am. It's an old fashioned \$3.98 breakfast and meet your legislators forum. Last year was great and this year looks even better. Look for a flyer coming out on that the first week of December.

Respectfully Submitted,

Randy R. Kimm, LUTCF
President, NAIFA-Spokane